

\$1.00 Puts a Hoosier
in Your Home

MAYER'S

409 TO 417 SEVENTH ST. N.W. PHONE MAIN 2826

\$1.00 Weekly Quickly
Pays for It

Two Carloads Hoosier Kitchen Cabinets Bought Before the Advance Offered in a Big Club Sale at the Old Club Prices



May 22nd, 1916.

Mayer & Co.,
Washington, D. C.

Gentlemen:

We beg to advise that the carload of Cabinets
being forwarded today will be the last order
we can fill at present prices.

All future shipments will be billed you at the
advanced prices.

Regretting the very unusual conditions which
make this advance necessary, we remain,

Yours very truly,
THE HOOSIER MFG. CO.

WJZ AP

TWO big carloads of Hoosier Kitchen Cabinets are ready for this big sale—one carload in our warehouse and one on the way from the factory. Buy your Kitchen Cabinet during this club sale and get the benefit of the low prices. Hoosier has notified us that prices will advance. This will mean dollars to you if you buy now. You can buy a Hoosier tomorrow at the lowest cash price and get the benefit of the low club terms.

The Price of Hoosier Wonder

\$19.35

Remains the Same for This Sale

FOR this sale only the price of this great kitchen cabinet—white enamel lined—will remain the same. Join the club tomorrow, save several dollars. Hoosier Wonder is worth \$8.00 more.

Join the Club of 100 Members, All to Get Their Cabinets at the Low Price

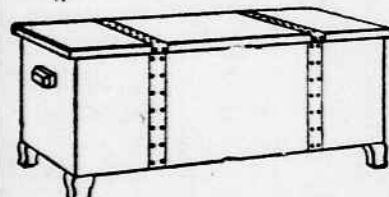
ALL of you folks who have planned to get the Hoosier should order N-O-W, while the prices are low. Hoosier prices may advance any day. Regardless of the space in your kitchen, there's a Hoosier to fit at a price you can easily pay. Come at once and select your model—save many dollars, save a lifetime of labor. The club plan puts a Hoosier in your kitchen at the lowest cash prices. Payments on the club plan are \$1.00 down and \$1.00 weekly.

Order Your Hoosier Cabinet
Before the Price Goes Up

AN enormous demand and record-breaking output have helped to keep down the cost of the Hoosier this season. This maker was also protected by large contracts for raw materials before their cost advanced. Customers who buy now get full benefit of these savings. But everything points to higher costs, so we advise you to act promptly. Certain necessary grades of steel, tin plate, aluminum, lumber, veneer—in fact, everything that goes into Hoosier's lifetime construction has gone up in cost. Some articles as much as 300 per cent.



Get Your Cabinet Tomorrow
Buy Before the Advance



This Copper-Bound
Cedar Chest.

\$9.75

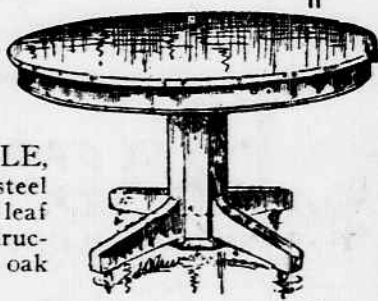
RED Cedar Chest, finished in natural colors, full size, 18x15x37. Has handles, legs and broad studded copper bands.

Other Styles, \$2.98 up

Solid Quartered Oak
Hastings Table.

\$19.75

HASTINGS TABLE, has removable top, steel bearing slides, Tyden leaf lock, nut and bolt construction. Solid quartered oak top.



Genuine Leather Slip-Seat
Chair.

\$2.69

VERY Nicely Designed Dining Chair of golden oak, with strong box-seat construction, quartered oak back panel, slip seat of genuine black leather, well padded.

Continental Wood
Frame Window
Screens.

25c

GOOD Serviceable Black Wire Screens, metal center supports, stained walnut frames, 28 inches high, 37 inches wide. Perfect in manufacture.

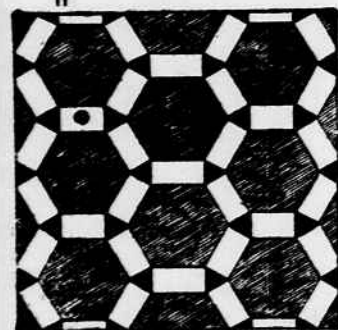


Rinwals' Linoleum.

Yard.

49c

Attractive Patterns
Laid Free



Polar King
Refrigerator.

\$5.75

HARDWOOD Refrigerator, has wire shelves, trigger locks, removable trap and drain pipe. Lift lid, double case, well insulated. Net at this price.



The Seamless One-Piece Porcelain

Leonard Cleanable Refrigerator

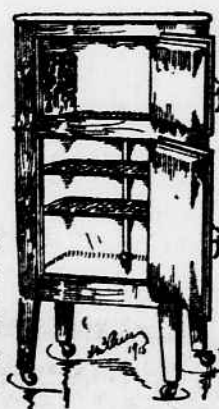
"Is as Easily Cleaned as a China Dish"

FOOD can't help but stay pure and sweet in a Leonard Cleanable Refrigerator. Each food compartment is of glistening white porcelain, seamless and "as easily cleaned as a china dish." No cracks or seams in which dirt or grease can collect; no inaccessible crevices to make cleaning hard. The porcelain on a Leonard is the heaviest used. Will not craze or crack and can't be chipped or broken. You'll pay as much for an inferior refrigerator with seamed, insanitary linings.

One-Piece
Porcelain
Refrigerator.

\$15.75

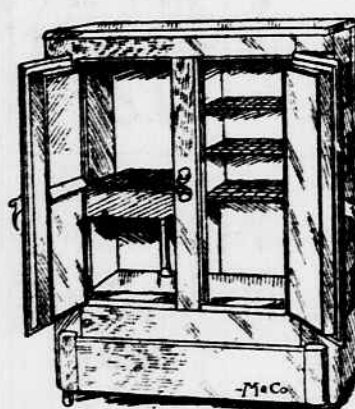
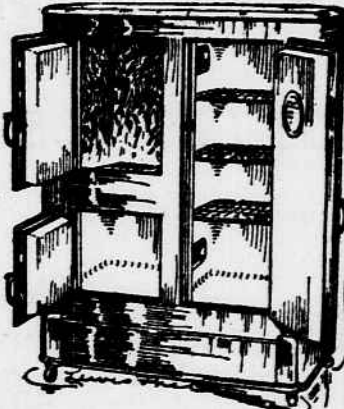
HARDWOOD case, seamless porcelain lining, wire shelves, removable trap and drain pipe, apartment style, double wall case.



Leonard One-Piece Porcelain
Refrigerator.

\$36.00

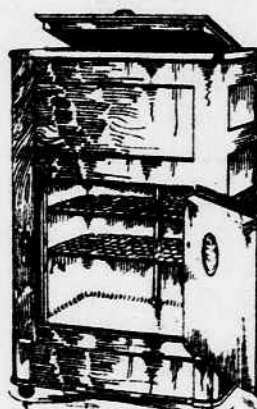
LEONARD Refrigerator, side-wheel circulation, seamless porcelain, trigger locks, wire shelves, parts removable for cleaning; holds 70 lbs. ice.



Polar King
Refrigerator.

\$21.75

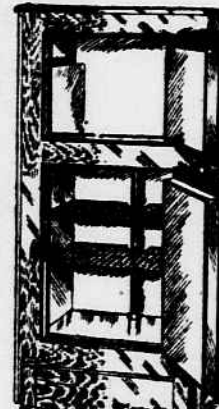
SIDE-WHEEL circulation; wire shelves, removable drain pipe and trap; 30 1/2 inches wide, 17 inches deep, 41 1/4 inches high. Holds 50 lbs. ice.



Leonard One-Piece Porcelain
Refrigerator.

\$19.50

ONE-PIECE porcelain lined, ash case, wire shelves, parts removable for cleaning; quartered oak panels, 10 walls insulation; holds 40 lbs. ice.



Apartment
Style
Polar King
Refrigerator.

\$19.50

LARGE apartment style, wire shelves, ash case, removable trap, trigger locks, two shelves; 22 1/2 x 17 1/2 x 50 1/2; 55 lbs. ice.



Genuine Leather Spring
Seat Rocker.

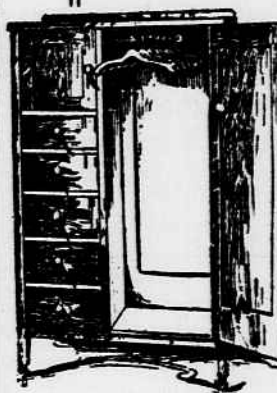
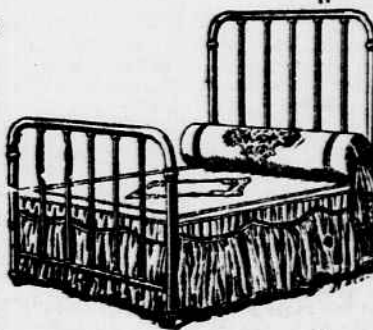
\$9.98

THIS Fine Rocker is in beautiful mahogany finish, with comfortable high back, shaped panels and spring seat, with genuine leather upholstery.

Two-inch Continuous
Post Brass Bed.

\$18.75

TWO-INCH post Brass Bed; five one-inch fillers; fancy rod ends; guaranteed lacquer; bright or satin.



Quartered Oak or Mahogany
Finish Chifforobe.

\$24.75

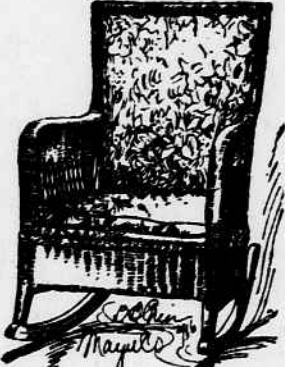
THIS Large Chifforobe is in Sheraton style with five large drawers, roomy hat box and large wardrobe for storing clothing safe from dust or dirt. Thoroughly constructed of high-class material and nicely polished.



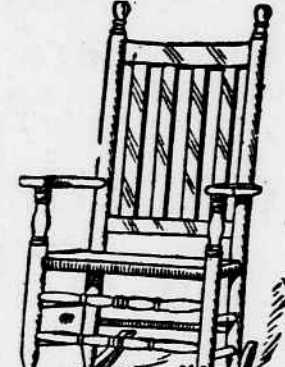
Rustic Hickory
Porch Rocker. **\$2.98**



Brown Canvas
Steamer Chair. **79c**



Genuine Tapestry
Kaltex Rocker. **\$9.95**



Rattan Seat
Porch Rocker. **\$1.95**

Golden Oak Double-Door
Wardrobe.

\$5.95

GOLDEN OAK Wardrobe, with double doors and cabinet locks, large top ornament, roomy drawer in base, with copper-finish pulls. Ends and doors are paneled and made to stand hard service.



The Fulton Service Wagon Serves in Many Ways for the Busy Housewife



IF you happen to be without a maid, the Wagon saves you jumping up during dinner to serve courses. Keep the Wagon beside you; remove the dishes from the first course to the lower tray and serve the next without getting up. One trip back to the kitchen clears the whole table!



To Serve Refreshments on
the Porch

WHAT could be prettier than the Service Wagon serving refreshments to guests? In it comes with tea pot, cups and saucers, cream and sugar on the upper tray; cakes and sandwiches on the lower. It adds a bit of style and tone, besides saving a dozen trips back and forth to the kitchen.

See the Demonstration at Our Store

It Helps You to Quickly Clear
Away the Dishes

WHEN serving meals on the porch in summer, it's a long way to the kitchen—think how useful the Wagon would be. If you have any one ill at home, how the Wagon saves time and strength when both are most needed!

Pullman Baby
Carriage.

\$14.75

LARGE Pullman Carriage. Full size heavy corduroy cushions; heavy, strong gear. Choice of natural or brown color.



Gray or Black Folding
Sulky.

\$4.98

STRONG, Serviceable Folding Sulky, of black imitation leather, rubber tires, adjustable back, spring seat. Hood can be folded.

Hood, \$1.98



A Thermatic Fireless Cooker in Your Kitchen Means More Leisure

No Trouble—No Worry—No Heat
No Watching

HOW often that call has been postponed, and how often has the pleasure of an afternoon at the matinee been relinquished because of the dinner that must be prepared. Order a thermatic tomorrow. An afternoon need not be spoiled by thoughts of the kitchen work to be done—you'll have plenty of leisure and better cooking.

Put a Thermatic in Your Home
on the Easy Club Plan

JOIN the Thermatic Cooker Club tomorrow. Special inducements to every club member. Dues in small, convenient amounts will be arranged, and you can pay while your cooker works for you.

Club Terms:

\$2 Membership \$1 Weekly Dues

